

NEWS

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May 2025 National Small Business Month Small business owners: the heart of America

By SCORE

WASHINGTON—Small businesses employ nearly half (45.9%) of the American workforce, help fuel the national economy, and add to the rich fabric of communities nationwide. This National Small Business Month, SCORE—the nation's largest network of free, expert business mentors—is celebrating America's entrepreneurs and the more than 17 million businesses SCORE volunteers have helped to start and grow since 1964.

and-pop Main Street shops to manufacturers crafting made in the USA products—small businesses are both the heart and economic driver of this great country. SCORE salutes them for their innovation, their dedication, and their passion. We are proud to have partnered with these incredible entrepreneurs for 60 years, providing critical guidance and support to help them overcome challenges, find

"From rural farms to tech startups, mom-

success and achieve the American dream," said SCORE CEO Bridget Weston.

When Helen Ianniello first became the owner

of Stockmen's Drug, a pharmacy in Nebraska that provides health care access to over 200 miles of rural communities, she had no background in business. Working with a SCORE mentor, multifaceted business, and gained the knowledge and confidence she needed to succeed. "Without SCORE's assistance, I believe that I would still be struggling with a lot of the basics," said Helen. After a devastating injury, SCORE client

Donna Lee was inspired to launch her Massachusetts company R-YOLO, offering machine washable, hypoallergenic yoga mats that are made in the USA from eco-friendly materials. Donna entered SCORE's 60th anniversary pitch competition, where she was paired with a mentor who helped her perfect her pitch and her business plan. Ultimately, she finished as a finalist out of more than 2,200 competitors, and found SCORE's free resources to be critical to her small business journey. "My SCORE mentor helped with financial projections and provided me with valuable



connections to help secure necessary funding for my business," explained Donna.

Many entrepreneurs view business ownership as a way to pursue their passion. Lisa Basini launched The Baking Coach in Bellport, New York,

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With over 1.6 million businesses in our active

database—the country's largest non-public diversity database—SBE sets the professional standard for diversity outreach across the nation. For more than four decades, we have served small businesses, prime contractors, and agencies—with proven results. Advertisements

Placed in various Small Business Exchange

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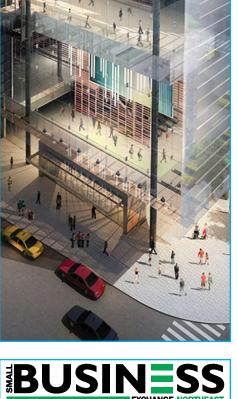












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be accomplished via a combination of permanent flood walls and deployable flood barriers. site utilities.

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that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building







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Design-Build Services for LIRR West Side Yard Flood Mitigation Measures MTA Construction and Development Contract No. 6401

Bid Date: June 27, 2025 Description of project: Design, furnish, construct, and install concrete perimeter flood walls, seepage cut-off barriers

below the concrete flood walls, flood gates, deployable flood barriers, sump pumps, a tide gate chamber, drainage system improvements, workable aisles and a diesel generator, an automatic transfer switch, ancillary electrical equipment, and required communications. This project will develop flood protection solutions for the West Side Yard in order to prevent and mitigate flooding of the LIRR Tunnels. The flood protection along the WSY perimeter will

Many bidding opportunities are available: deep foundations, minipiles, jetgrout, sheeting, rebar installation, concrete supply, site work, electrical work, painting, paving, curb and sidewalk, If you are interested in bidding on this project, please contact Skanska's Diversity and Outreach Coordinator: Aislinn.Speranza@skanska.com • EOE/M/F/Vet/Disabled



Small Business Exchange Northeast Advertise ITB to Targeted (NAICS/SIC/UNSPSC) **Certified Businesses** Telephone Follow-Up (Live) Agency/Organization Letters Computer Generated Dated and Timed Documentation

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through System for Award Management (SAM)

need for the registration process. SBA presenters

will offer addional tips, address FAQs, give

directions on where to get further assistance,

and answer your other questions. For this and other events, one goal is to better address the

https://www.sba.gov/event/65219

needs of attending current and soon-to-be business owners. To register for this free webinar, visit

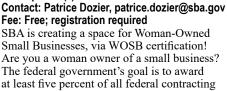
registration, including information that you

Illinois District Office for a virtual workshop providing an overview of the 8(a) Business Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities

Tuesday, May 20, 2025, 2:00 pm-4:00 pm Main Sponsor(s): US Small Business Administration

Business (WOSB) Certification Program Webinar

Federal Contracting: Woman-Owned Small



program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions include an overview of the self-certification process, and a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register at https://www.eventbrite. com/e/woman-owned-small-business-wosbcertification-program-tickets-1117070520999 8(a) Orientation and SAM Registration Webinar Wednesday, May 21, 2025, 10:30 am-12:00 pm Main Sponsor(s): US Small Business Administration

illinois.do@sba.gov

Selling to the Federal Government Webinar Thursday, May 22, 2025, 1:00 pm-4:00 pm dollars to woman-owned small businesses each Online year. Join us for training on how to register for Main Sponsor(s): US Small Business Administration SBA's Woman-Owned Small Business (WOSB) Contact: George Tapia, 610-382-3086, george.tapia@sba.gov Fee: Free; registration required Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register online at https://www. eventbrite.com/e/how-to-sell-to-the-federalgovernment-tickets-21790713611 SBA helps to ensure small businesses get fair opportunities to

share federal government prime contracts. Topics

Certifications, Finding Opportunities, Marketing

will include: How to Register, Small Business



A SHIP IS

CORPORATE OFFICE 1160 Battery Street East, Suite 100

Tel 800-800-8534 Fax 415-778-6255

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